

Nadja Dwenger

University of Hohenheim
Schloss Hohenheim 1D,
70597 Stuttgart, Germany

nadja.dwenger@uni-hohenheim.de
www.nadja-dwenger.de

Current employment and affiliations

06/2015 – Full Professor of Economics (W3), University of Hohenheim
05/2018 – Research affiliate, CEPR (Public Economics)
03/2018 – Fellow, CESifo Research Network
05/2016 – Committee for Public Economics, German Economic Association

Academic education

2005 – 2010 Ph.D. studies in Economics, Freie Universität Berlin
2000 – 2005 M.Sc. Business Administration, French-German Double Diploma,
University of Tübingen and IECS Strasbourg

Previous employment and offers

06/2024 Visiting fellow, London School of Economics, Depart. of Management
02/2024 Visiting fellow, Einaudi Institute for Economics and Finance (EIEF), Rome
04/2021 – 12/2025 Associate Research Professor, Chr. Michelsen Institute Bergen, Norway
12/2020 Offer as a Full Professor (W3), University of Hannover (declined)
01/2015 – 05/2015 Visiting fellow, Department of Economics, Harvard University
11/2014 – 12/2014 Visiting fellow, Depart. of Economics, University of California, Berkeley
04/2014 – 05/2014 Visiting fellow, Department of Economics, Norwegian School of
Economics (NHH) Bergen
08/2012 – 12/2012 Visiting fellow, Depart. of Economics, University of California, Berkeley
05/2011 Offer as an Assistant Professor (W1), Freie Universität Berlin (declined)
02/2010 – 05/2015 Senior Research Fellow (Assistant Professor), Max Planck Institute for Tax
Law and Public Finance in Munich
12/2006 – 12/2009 Junior Researcher, German Institute for Economic Research (DIW Berlin)
10/2005 – 11/2006 Junior Researcher, Technical University Berlin

Publications

- Shaming for tax enforcement (with L. Treber), *Management Science*, 68(11), 7793-8514, 2022.
- Water the flowers you want to grow: Evidence on private recognition and charity loyalty (with B. Bittschi and J. Rincke), *European Economic Review*, 131, 103624, 2021.
- Firms' financial and real responses to credit supply shocks: Evidence from firm-bank relationships in Germany (with F. Fossen and M. Simmler), *Journal of Financial Intermediation*, 41, 100773, 2020.
- Settlement location shapes the integration of forced migrants: Evidence from post-war Germany (with S.T. Braun), *Explorations in Economic History*, 77, 101330, 2020.
- Do individuals successfully cover up their lies? Evidence from a compliance experiment (with T. Lohse), *Journal of Economic Psychology*, 71, 74-87, 2019.
- Sharing the burden: Empirical evidence on corporate tax incidence (with P. Rattenhuber and V. Steiner), *German Economic Review*, 20, e107-e140, 2019.
- Flipping a coin: Evidence from university applications (with D. Kübler and G. Weizsäcker), *Journal of Public Economics*, 167, 240-250, 2018.
- Do norms on contribution behavior affect intrinsic motivation? Field-experimental evidence from Germany (with P. Boyer and J. Rincke), *Journal of Public Economics*, 144, 140-153, 2016.
- Extrinsic and intrinsic motivations for tax compliance: Evidence from a field experiment in Germany (with H. Kleven, I. Rasul and J. Rincke), *American Economic Journal: Economic Policy*, 8(3), 203-232, 2016.
- Implementing quotas in university admissions: An experimental analysis (with S. Braun, D. Kübler and A. Westkamp), *Games and Economic Behavior*, 85, 232-251, 2014.
- User cost elasticity of capital revisited, *Economica*, 81, 161-186, 2014.
- Financial leverage and corporate taxation. Evidence from German corporate tax return data (with V. Steiner), *International Tax and Public Finance*, 21(1), 1-28, 2014 (lead article).
- Debt and equity in domestic and international tax law. A comparative policy analysis (with W. Schön and others), *British Tax Review*, 2, 146-217, 2014.
- Profit taxation and the elasticity of the corporate income tax base. Evidence from German corporate tax return data (with V. Steiner), *National Tax Journal*, 65(1), 117-150, 2012.
- Do tuition fees affect the mobility of university applicants? Evidence from a natural experiment (with J. Storck and K. Wrohlich), *Economics of Education Review*, 31, 155-167, 2012.
- Telling the truth may not pay off: An empirical study of centralized university admissions in Germany (with S. Braun and D. Kübler), *B. E. Journal of Economic Analysis & Policy (Advances tiers)*, 10(1), Article 22, 2010.
- Success in the university admission process in Germany: regional provenance matters? (with S. Braun), *Higher Education: The International Journal of Higher Education and Educational Planning*, 58(1), 71-80, 2009.

Work in progress

Building Capacity in the Public Administration: Evidence from German Reunification (with A. Gumpert), *CESifo Discussion Paper 12345*, *CEPR Working Paper 20952*.

What is fair? Experimental evidence on fair equality vs fair inequality (with I. Sjursen and J. Vietz), *CESifo Discussion Paper 11289*, *CEPR Working Paper 19472*.

IPOs in the Long Run: Institutional Change, Stock Market Consolidation and Firm Financing in Germany, 1897–2016 (with S. Lehmann-Hasemeyer and O. Ehrhardt).

Reducing Survivor Pension to Promote More Equal Labor Market Attachment of Women: Evidence from Sweden (with J. Kochems, M. Nybom, and S. Siegloch)

Grants

2021 – 2025	Individual research grant, Research Council of Norway, “Successful Advances in Fiscal ARchitecture (SAFARI): Evidence from a new tax in Zanzibar” (PI; €1.1 million)
2020 – 2025	Individual research grant, German Research Foundation, “Building Fiscal Capacity”, with Julia Fleischer and Anna Gumpert (Co-PI, €695 900)
2016 – 2020	Individual research grant, German Research Foundation, “Information Provision and Tax Compliance of Firms and Individuals” (PI, €217 360)
2015	Travel grant for research visit at University of Berkeley, California and Harvard University, German Academic Exchange Service
2014	Travel grant for research visit at NHH Bergen, Research Council of Norway
2013	Individual research grant, Dr. Theo and Friedl Schöller Foundation, “Tax Morale and Prosocial Behaviour” (PI, €20 000)

Awards

2021	Prize for excellent research, Gips-Schüle Special Award (with Sibylle Lehmann-Hasemeyer)
2016	Prize for outstanding academic performance, Prinzessin Therese von Bayern Foundation
2014	Schmölders Best Paper Award, German Economic Association
2013	Best Paper Award, Society of Friends of DIW Berlin
2006	Werner-Diez-Prize for outstanding academic performance

Fellowships and stipends

2013 – 2015	“Fast Track-Program”-Fellowship, Robert Bosch Foundation
2006 – 2009	Ph.D. Scholarship, German National Academic Foundation
2001 – 2005	Scholarship, German National Academic Foundation

Invited Seminars and Conference Presentations (since 2014 only)

2026	U Leipzig
2025	NBER Summer Institute ; Norwegian School of Economics, NHH; VATT Helsinki; ifo Institute; CREST-École polytechnique; U Linz
2024	CEPR Public Econ; CESifo Public Econ Week; Banca d'Italia Rome; Workshop on Tax Compliance Como; Chr. Michelsen Institute, Bergen
2021 – 2023	Berlin Applied Microeconomics Seminar (ESMT, HU Berlin & Berlin Social Science Center); U Mannheim; Chr. Michelsen Institute, Bergen; seminar day of International Monetary Fund at Ministry of Finance, Bratislava
2018 – 2020	Norwegian School of Economics, NHH; LMU Munich; U Innsbruck; U Nuremberg; U Potsdam; Walter Eucken Institute Freiburg; U Regensburg; European Commission; ZEW Mannheim; Verein für Socialpolitik Cologne, Freiburg and Leipzig
2014 – 2017	Harvard University, Cambridge (USA); National Bureau of Economic Research (NBER), Cambridge (USA); European Commission; U of California, Berkeley (2); IEB Barcelona; Université de Lausanne; U Ulm; Verein für Socialpolitik Magdeburg; American Economic Association Boston; NHH Bergen; U Helsinki; Berlin Social Science Center; ETH Zurich; Oxford University Centre for Business Taxation; Stockholm Institute of Transition Economics; U Mannheim; WHU – Otto Beisheim School of Management, Vallendar; American Economic Association

Refereeing

American Economic Review, Econometrica, Journal of Political Economy, Quarterly Journal of Economics, Review of Economic Studies, Journal of the European Economic Association, AEJ: Economic Policy, Economic Journal, Management Science, Journal of Public Economics, Journal of Development Economics, Journal of Economic Geography, European Economic Review, Economics of Education Review, Economics of Governance, Empirical Economics, Finanzarchiv/Public Finance Analysis, Fiscal Studies, Games and Economic Behavior, International Tax and Public Finance, Journal of Economic Behavior and Organization, Journal of Economic Psychology, Journal of Law and Economics, Labour Economics, National Tax Journal, World Tax Journal, Zeitschrift für Soziologie.

German Research Foundation, German National Academic Foundation.

Academic service

2024 –	Academic Advisory Board, IAW Tübingen
2021 –	Scientific Expert in the “Network of Female Professors at Federal Ministry for Economic Affairs and Climate Action”
2021 –	Scientific Expert in the Economic Advisory Board at Ministry of Finance Baden-Wuerttemberg
2026 –	Associated Member, Executive Council, Verein für Socialpolitik (German-speaking economic association)
2018 –	Director of Studies, Doctoral Program in Economics, University of Hohenheim
2018 –	Member, Ph.D. Committee, Faculty of Business, Economics and Social Sciences, University of Hohenheim
2014 – 2015	Elected Member of the Scientific Council of the Human Science Section of Max Planck Society (equiv. University Council)
2014 – 2015	Elected Member of the Institute Committee of Max Planck Institute for Tax Law and Public Finance

Responsibility for Scientific Meetings

2027 (scheduled)	Head of the program committee, annual meeting of the Verein für Socialpolitik (German-speaking economic association)
2026	Head of the program committee, annual meeting of the Public Economics Section of the Verein für Socialpolitik (German-speaking economic association)
2026	Conference on “Managing the State: A New Look at Bureaucrats and Public” (joint with F. Englmaier & A. Gumpert), CESifo Venice Summer Institute
2025	Conference on “Public Administration and State Capacity” (joint with A. Gumpert) at University of Hohenheim
2019	Member of the program committee, annual meeting of the Verein für Socialpolitik (German-speaking economic association)
2018 –	Scientific Organizer, Research Seminar in Economics, University of Hohenheim
2014	Member of the Scientific Committee, 70th Annual Meeting of the International Institute for Public Finance (IIPF)

Supervision of graduate students

2024 –	Philip Mielcarek (main advisor)
2023 –	Lea Weiz (main advisor)
2021 – 2026	Adrien Dautheville, NHH Bergen (co-supervisor)
2020 – 2025	Giuseppe Cappellari (main advisor, first position: OECD)
2019 – 2025	Jasmin Vietz (main advisor, first position: ifo Institute)
2019 –	Julia Schmid (main advisor)
2015 – 2020	Lukas Treber (main advisor, first position: initations AG)
2015 – 2017	Vincent Dekker (main advisor, first position: Daimler AG)
2015 – 2017	Kristina Strohmaier (co-supervisor, first position: U Tübingen)

Teaching experience as a lecturer

Brown Bag Seminar (PhD): since 2015

Empirical Public Economics (MSc): 2026; 2025; 2023, 2022, 2021, 2020, 2018, 2017, 2016.

Topics in Public Economics (MSc): 2025; 2024, 2023, 2022, 2020, 2019, 2018, 2017, 2016.

Public Economics (BSc): 2024, 2023. Microeconomics (BSc): yearly since 2016.

Supervision of BSc and MSc theses.