

# Nadja Dwenger

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## Current employment and affiliations

06/2015 – Full Professor of Economics (W3), University of Hohenheim  
05/2018 – Research affiliate, CEPR (Public Economics)  
03/2018 – Fellow, CESifo Research Network  
05/2016 – Committee for Public Economics, German Economic Association

## Academic education

2005 – 2010 Ph.D. studies in Economics, Freie Universität Berlin  
2000 – 2005 M.Sc. Business Administration, French-German Double Diploma,  
University of Tübingen and IECS Strasbourg

## Previous employment and offers

06/2024 Visiting fellow, London School of Economics, Depart. of Management  
02/2024 Visiting fellow, Einaudi Institute for Economics and Finance (EIEF), Rome  
04/2021 – 12/2025 Associate Research Professor, Chr. Michelsen Institute Bergen, Norway  
12/2020 Offer as a Full Professor (W3), University of Hannover (declined)  
01/2015 – 05/2015 Visiting fellow, Department of Economics, Harvard University  
11/2014 – 12/2014 Visiting fellow, Depart. of Economics, University of California, Berkeley  
04/2014 – 05/2014 Visiting fellow, Department of Economics, Norwegian School of  
Economics (NHH) Bergen  
08/2012 – 12/2012 Visiting fellow, Depart. of Economics, University of California, Berkeley  
05/2011 Offer as an Assistant Professor (W1), Freie Universität Berlin (declined)  
02/2010 – 05/2015 Senior Research Fellow (Assistant Professor), Max Planck Institute for Tax  
Law and Public Finance in Munich  
12/2006 – 12/2009 Junior Researcher, German Institute for Economic Research (DIW Berlin)  
10/2005 – 11/2006 Junior Researcher, Technical University Berlin

## Publications

Shaming for tax enforcement (with L. Treber), *Management Science*, 68(11), 7793-8514, 2022.

Water the flowers you want to grow: Evidence on private recognition and charity loyalty (with B. Bitschi and J. Rincke), *European Economic Review*, 131, 103624, 2021.

Firms' financial and real responses to credit supply shocks: Evidence from firm-bank relationships in Germany (with F. Fossen and M. Simmler), *Journal of Financial Intermediation*, 41, 100773, 2020.

Settlement location shapes the integration of forced migrants: Evidence from post-war Germany (with S.T. Braun), *Explorations in Economic History*, 77, 101330, 2020.

Do individuals successfully cover up their lies? Evidence from a compliance experiment (with T. Lohse), *Journal of Economic Psychology*, 71, 74-87, 2019.

Sharing the burden: Empirical evidence on corporate tax incidence (with P. Rattenhuber and V. Steiner), *German Economic Review*, 20, e107-e140, 2019.

Flipping a coin: Evidence from university applications (with D. Kübler and G. Weizsäcker), *Journal of Public Economics*, 167, 240-250, 2018.

Do norms on contribution behavior affect intrinsic motivation? Field-experimental evidence from Germany (with P. Boyer and J. Rincke), *Journal of Public Economics*, 144, 140-153, 2016.

Extrinsic and intrinsic motivations for tax compliance: Evidence from a field experiment in Germany (with H. Kleven, I. Rasul and J. Rincke), *American Economic Journal: Economic Policy*, 8(3), 203-232, 2016.

Implementing quotas in university admissions: An experimental analysis (with S. Braun, D. Kübler and A. Westkamp), *Games and Economic Behavior*, 85, 232-251, 2014.

User cost elasticity of capital revisited, *Economica*, 81, 161-186, 2014.

Financial leverage and corporate taxation. Evidence from German corporate tax return data (with V. Steiner), *International Tax and Public Finance*, 21(1), 1-28, 2014 (lead article).

Debt and equity in domestic and international tax law. A comparative policy analysis (with W. Schön and others), *British Tax Review*, 2, 146-217, 2014.

Profit taxation and the elasticity of the corporate income tax base. Evidence from German corporate tax return data (with V. Steiner), *National Tax Journal*, 65(1), 117-150, 2012.

Do tuition fees affect the mobility of university applicants? Evidence from a natural experiment (with J. Storck and K. Wrohlich), *Economics of Education Review*, 31, 155-167, 2012.

Telling the truth may not pay off: An empirical study of centralized university admissions in Germany (with S. Braun and D. Kübler), *B. E. Journal of Economic Analysis & Policy (Advances tiers)*, 10(1), Article 22, 2010.

Success in the university admission process in Germany: regional provenance matters? (with S. Braun), *Higher Education: The International Journal of Higher Education and Educational Planning*, 58(1), 71-80, 2009.

## Work in progress

Building Capacity in the Public Administration: Evidence from German Reunification (with A. Gumpert), *CESifo Discussion Paper 12345, CEPR Working Paper 20952*.

What is fair? Experimental evidence on fair equality vs fair inequality (with I. Sjursen and J. Vietz), *CESifo Discussion Paper 11289, CEPR Working Paper 19472*.

IPOs in the Long Run: Institutional Change, Stock Market Consolidation and Firm Financing in Germany, 1897–2016 (with S. Lehmann-Hasemeyer and O. Ehrhardt).

Reducing Survivor Pension to Promote More Equal Labor Market Attachment of Women: Evidence from Sweden (with J. Kochems, M. Nybom, and S. Siegloch)

## Grants

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| 2021 – 2025 | Individual research grant, Research Council of Norway, “Successful Advances in Fiscal Architecture (SAFARI): Evidence from a new tax in Zanzibar” (PI; €1.1 million) |
| 2020 – 2025 | Individual research grant, German Research Foundation, “Building Fiscal Capacity”, with Julia Fleischer and Anna Gumpert (Co-PI, €695 900)                           |
| 2016 – 2020 | Individual research grant, German Research Foundation, “Information Provision and Tax Compliance of Firms and Individuals” (PI, €217 360)                            |
| 2015        | Travel grant for research visit at University of Berkeley, California and Harvard University, German Academic Exchange Service                                       |
| 2014        | Travel grant for research visit at NHH Bergen, Research Council of Norway  |
| 2013        | Individual research grant, Dr. Theo and Friedl Schöller Foundation, “Tax Morale and Prosocial Behaviour” (PI, €20 000)   |

## Awards

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| 2021 | Prize for excellent research, Gips-Schüle Special Award (with Sibylle Lehmann-Hasemeyer) |
| 2016 | Prize for outstanding academic performance, Prinzessin Therese von Bayern Foundation     |
| 2014 | Schmölders Best Paper Award, German Economic Association                                 |
| 2013 | Best Paper Award, Society of Friends of DIW Berlin                                       |
| 2006 | Werner-Diez-Prize for outstanding academic performance                                   |

## Fellowships and stipends

|             |  |
|-------------|--|
| 2013 – 2015 | “Fast Track-Program”-Fellowship, Robert Bosch Foundation |
| 2006 – 2009 | Ph.D. Scholarship, German National Academic Foundation   |
| 2001 – 2005 | Scholarship, German National Academic Foundation         |

### **Invited Seminars and Conference Presentations (since 2014 only)**

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| 2026        | U Leipzig  |
| 2025        | NBER Summer Institute ; Norwegian School of Economics, NHH; VATT Helsinki; ifo Institute; CREST-École polytechnique; U Linz  |
| 2024        | CEPR Public Econ; CESifo Public Econ Week; Banca d'Italia Rome; Workshop on Tax Compliance Como; Chr. Michelsen Institute, Bergen  |
| 2021 – 2023 | Berlin Applied Microeconomics Seminar (ESMT, HU Berlin & Berlin Social Science Center); U Mannheim; Chr. Michelsen Institute, Bergen; seminar day of International Monetary Fund at Ministry of Finance, Bratislava  |
| 2018 – 2020 | Norwegian School of Economics, NHH; LMU Munich; U Innsbruck; U Nuremberg; U Potsdam; Walter Eucken Institute Freiburg; U Regensburg; European Commission; ZEW Mannheim; Verein für Socialpolitik Cologne, Freiburg and Leipzig   |
| 2014 – 2017 | Harvard University, Cambridge (USA); National Bureau of Economic Research (NBER), Cambridge (USA); European Commission; U of California, Berkeley (2); IEB Barcelona; Université de Lausanne; U Ulm; Verein für Socialpolitik Magdeburg; American Economic Association Boston; NHH Bergen; U Helsinki; Berlin Social Science Center; ETH Zurich; Oxford University Centre for Business Taxation; Stockholm Institute of Transition Economics; U Mannheim; WHU – Otto Beisheim School of Management, Vallendar; American Economic Association |

### **Refereeing**

American Economic Review, Econometrica, Journal of Political Economy, Quarterly Journal of Economics, Review of Economic Studies, Journal of the European Economic Association, AEJ: Economic Policy, Economic Journal, Management Science, Journal of Public Economics, Journal of Development Economics, Journal of Economic Geography, European Economic Review, Economics of Education Review, Economics of Governance, Empirical Economics, Finanzarchiv/Public Finance Analysis, Fiscal Studies, Games and Economic Behavior, International Tax and Public Finance, Journal of Economic Behavior and Organization, Journal of Economic Psychology, Journal of Law and Economics, Labour Economics, National Tax Journal, World Tax Journal, Zeitschrift für Soziologie.

German Research Foundation, German National Academic Foundation.

## **Academic service**

2024 – Academic Advisory Board, IAW Tübingen

2021 – Scientific Expert in the “Network of Female Professors at Federal Ministry for Economic Affairs and Climate Action”

2021 – Scientific Expert in the Economic Advisory Board at Ministry of Finance Baden-Wuerttemberg

2026 – Associated Member, Executive Council, Verein für Socialpolitik (German-speaking economic association)

2018 – Director of Studies, Doctoral Program in Economics, University of Hohenheim

2018 – Member, Ph.D. Committee, Faculty of Business, Economics and Social Sciences, University of Hohenheim

2014 – 2015 Elected Member of the Scientific Council of the Human Science Section of Max Planck Society (equiv. University Council)

2014 – 2015 Elected Member of the Institute Committee of Max Planck Institute for Tax Law and Public Finance

## **Responsibility for Scientific Meetings**

2027 (scheduled) Head of the program committee, annual meeting of the Verein für Socialpolitik (German-speaking economic association)

2026 Head of the program committee, annual meeting of the Public Economics Section of the Verein für Socialpolitik (German-speaking economic association)

2026 Conference on “Managing the State: A New Look at Bureaucrats and Public” (joint with F. Englmaier & A. Gumpert), CESifo Venice Summer Institute

2025 Conference on “Public Administration and State Capacity” (joint with A. Gumpert) at University of Hohenheim

2019 Member of the program committee, annual meeting of the Verein für Socialpolitik (German-speaking economic association)

2018 – Scientific Organizer, Research Seminar in Economics, University of Hohenheim

2014 Member of the Scientific Committee, 70th Annual Meeting of the International Institute for Public Finance (IIPF)

## **Supervision of graduate students**

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| 2024 –      | Philip Mielcarek (main advisor)                                 |
| 2023 –      | Lea Weiz (main advisor)   |
| 2021 – 2026 | Adrien Dautheville, NHH Bergen (co-supervisor)                  |
| 2020 – 2025 | Giuseppe Cappellari (main advisor, first position: OECD)        |
| 2019 – 2025 | Jasmin Vietz (main advisor, first position: ifo Institute)      |
| 2019 –      | Julia Schmid (main advisor)                                     |
| 2015 – 2020 | Lukas Treber (main advisor, first position: initions AG)        |
| 2015 – 2017 | Vincent Dekker (main advisor, first position: Daimler AG)       |
| 2015 – 2017 | Kristina Strohmaier (co-supervisor, first position: U Tübingen) |

## **Teaching experience as a lecturer**

Brown Bag Seminar (PhD): since 2015

Empirical Public Economics (MSc): 2026; 2025; 2023, 2022, 2021, 2020, 2018, 2017, 2016.

Topics in Public Economics (MSc): 2025; 2024, 2023, 2022, 2020, 2019, 2018, 2017, 2016.

Public Economics (BSc): 2024, 2023. Microeconomics (BSc): yearly since 2016.

Supervision of BSc and MSc theses.